

## CAREER OPPORTUNITY



**Designation:** Corporate Relationship Manager

**Job Grade/ Seniority:** Senior Executive/ Assistant Manager

**Vacancy:** 1 (One)

**Job Location:** Dhaka

**Department:** Retail Business

**Reports to:** Head of Retail Business

**Position Summary:** Responsible for generating demand of new businesses, maintain smooth relationship with internal and external stakeholders.

### **Job Description:**

- Building strong relationship with new corporate houses by offering products and arrange to sign MOU with them.
- Achieve set target of Auto/ home/ personal loan.
- Make plans and take strategic actions to ensure the segmented business target.
- Coordination with sales, CRM and ops to ensure compliance with IPDC and Bangladesh Bank's rules and regulations of the retail business.
- Arrange to promote the product(PL/AL/HL/Deposits) in corporate houses and Doctors segment by doing multiple marketing events.

**Education and Experience:** BBA/ MBA from a recognized university with 5 to 8 years' experience in the related field.

### **Skill Requirements:**

- Corporate house relationship/ employee banking exposure.
- Consumer financing acquaintance.
- Interpersonal skill.
- Excellent communication skill.

**Perquisite qualifications will be relaxed for truly deserving candidates.**

**How to Apply:** Only short listed candidates will be called for interview as per recruitment process. Persuasion of any kind will be regarded as disqualification. IPDC reserves the right to accept or reject any application without assigning any reason whatsoever. IPDC is an equal opportunity employer and commits a competitive compensation package, a great career development program and a unique working environment where you can certainly materialize your dream. Please send your CV to [career@ipdcdbd.com](mailto:career@ipdcdbd.com) mentioning the position you are applying by January 28, 2017.